Questionnaire for insolvency protection



Dear Sir or Madam,

For the purpose of preparing a quotation by Zurich Insurance Europe AG - Surety and Credit Insurance - you are receiving the following information in strict confidence regarding

Company	1
Company registration number	VAT Reg No.
Contact person	Title/Function
Street address	
Postcode	City
Telephone	Telefax
E-mail	Website/Homepage
1. General information: The founding date of the company Legal form Legal form	Balance sheet date exists since
Managing Director/Owner	Date of birth
Active in the tourism industy since	Learned profession
The owners/shareholders are with shares in %:	% % % % %
Has an application for the opening of insolvency proceedings or an application for	or composition ever been filed personally by shareholders or by the managing director?
no yes	
The shareholder/owner/managing director	has been involved in an insolvency or filed an affidavit disclosing assets in enforcement proceedings.
no yes, employees We currently employ (in the previous year we	e employed employees), of them at the headquaters.
☐ The company and/or ☐ the shareholders are involved in other companies	
An onganisation chart and the annual financial statements of the associated co	ompanies are attached.
A profit and loss transfer agreement exists no yes, with a	a term until
A cash pooling agreement has been concluded no yes, with t	the following participating companies:
An IATA license exists	no
☐ There is a liability insurance for tour operators against personal injury and pr	roperty damage.

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2. Information	about the eco	onomic situation	1:					
Turnover in	2 0 2 2	TI	EUR	Tour operator turn	over*	TEUR	with PAX	
Turnover in	2 0 2 3	TI	EUR	Tour operator turn	iover*	TEUR	with PAX	
Exp. turnover in	2 0 2 4	TI	EUR	Tour operator turn	over*	TEUR	with PAX	
Planned turnover in	2 0 2 5	TI	EUR	Tour operator turn	over*	TEUR	with PAX	
Turnover already backe	ed by bookings	TI	EUR					
Customer funds curren	tly received	TI	EUR	incl. vouchers in the amou	unt of	TEUR	with PAX	
Expected net income/lo	oss in the current finar	ncial year		TI	EUR			
Other income received	according to attachme	nt, e.g. interim financial aid	d or immediate	assistance in the amount	of	TEUR	1	
Shareholders' equity las	t financial year	TI	EUR and ex	xpected in the current finac	ial year	TEUR	1	
* Tour operator turnov	rer: Turnover from the	sale of tourist services (to	ravel package	services/or linked travel a	ırrangemer	nts (LTAs)).		
There are sharehold	ders receivables/liabili	ties with amount, term, in	terest rate and			annual financial statements	3.	
The ahreholder/own	ner made private with	drawals/contributions in t	he amount of		EUR			
Actual financial cor	ntributions of the share	eholders in the current fin	ancial year	Т	EUR			
Type of contributio	n:							
Planned financial co	ontributions from the sl	nareholders in the coming	financial year	Т	EUR			
Type of contributio	n:							
☐ The company owns		Ships,		Buses,		Aircraft and/or		
The above-mention	ned assets were secur	ed as follows:						
Туре:								
Term:								
The following bank line	_	is exist:						
Credit institut	ion 	Line TEUR	1.1	Utilisation TEUR	V	alue of Collateral TEUR	Type of Col	lateral*
					_		_	
*** 51 1 0 1								
		assignment, 4 = Subrogati h a term of more than 1 ye		er-guarantee of			, 6 = Other	
Credit institut	•	Line TEUR	5ai.	Utilisation TEUR	V	alue of Collateral TEUR	Type of Col	llateral*
* 1 = Blank, 2 = Lien on p	property, 3 = Security a	assignment, 4 = Subrogati	on, 5 = Counte	er-guarantee of			, 6 = Other	
The borrowing is for								
The annual interest ex	nense is	TEUR .	annual intere	st income amounts to		TEUR		
In the next 12 months w				TEUR , for				
0/						1		
		·		in addition, financing will be		accurate assessment of our	r company:	
	on and explanations	individual itolio on the	5 oublinitiou b	and import	arie for arr		company.	
For the destination coun	tries listed below in no .	.3 , ,],]	existing c	urrency ri	sks.		
These are fully o	_					in the amount of	1	TEUR
Currency risks in the de				, are not sec	oured bee			
	estiliation countries	, , , , ,	,	, are not set	curea, bec	ause		
Over the past three yea	ars, currency gains/los	ses have been:						
2 0			0	1	EUR	2_0		TEUR
Profits were mainly gen following currencies	erated in the					ng currencies led r exchange losses		

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3. Information about the trips:

The main dest	ination countrie	s are:						ı			1		0/		ı	
1.								with	share of tu	urnov	er		_	nd PAX		
2.								with	share of to	urnov	er			nd PAX		
3.								with	share of to	urnov	er			nd PAX		
4.								with	share of to	urnov	er		_	nd PAX		
5.								with	share of to	urnov	er		%] a	nd PAX		
The tour opera after departure	ator turnover (TE date:	EUR) incl. link	ed travel arra	ngements (I	_TAs) and t	he numl	oer of tra	vele	rs develop	ed a	s follows	in the last 12 n	nonths	of the co	ntract period	
Month	January	February	March	April	May		June		July		August	September	0	ctober	November	December
Turnover						<u>ا</u> لِـ		Ļ		L						
LTAs						<u> </u>		L		L						
PAX																
	ator turnover (Ti			_		he numl		vele								
Month	January	February	March	April I	May 	1.1	June		July I	ı A	August 	September I	0 	ctober 	November	December
Turnover		[
LTAs																
PAX																
Turnover spre				ı		1	1		0/	ı					ı	
	% on bus tri	ps	with PAX						%	on	ship trips		٧	ith PAX		
	% on train jo	ourneys	with PAX			_			%	on	vacation	rentals	V	vith PAX		
	% on charte	r flights	with PAX						%	on	other trip	S	V	vith PAX		
	% on sched	uled flights	with PAX						%	on			v	vith PAX		
Highest travel	price per person	n:				EUR	Aver	age t	travel pric	e pe	r person:					EUR
Average trave	l time:					Days	Avera	age p	re-bookir	ng tin	me:					Days
Amount of dep	posit in %:					%	Final	payr	nent in da	ys be	efore depa	arture:				Days
We pay the se	rvice providers a	s follows:	Paymer	nt before der	parture 🗌	Payme	nt after d	epar	ture/after r	eturr	n 🗌 (Other				
Explanations of the above information:																
Are there f	ixed quotes?	no	yes, wh													
Cancellable	free of charge ur	ntil	Days	before trave	el date	yes	_ no	o, uno	der the foll	owing	g conditio	ons:				
☐ Were there	any changes to t	he previous ye	ear in terms of t	fixed quotas?	no no	yes	:									
Are there any advance payments for hotels/entrance fees? no yes, in the amount of:																
Are there guarantees for advanced payments?																
4. Covera	age inform	ation:														
Current ins	olvency protectic	on at:														
Type and a	amount of the col	lateral deposit	provided:													
☐ Notice of te	ermination was giv	en by the insur	rance provider	as of:	2	2,0,	₁ .									
_	ermination was g				2	2,0,										
_	olication been rej			aroveted con	ditions such	on inor		llotor	al doposito			1 vos	^			
		ected of accep	l agg	gravateu con	IUILIONS SUCI	i as ilicii	easeu coi	liater	ai deposits	o f] yes _ n	U			
Reason for	rejection:															
Difficult co	nditions:															
The German Travel Insurance Fund has generated protectable turnover for your company in the amount of:																
The collateral	deposit commu	nicated by the	e German Tra	vel Insuranc	e Fund am	ounts to			%	of th	e above t	urnover,				
therefore, to a	total amount of	:			TEUR											
-, -, -				1	1	_ 0_4	,	ı				1 1			1	
Your contract	with the Germa	n Travel Insur	ance Fund be	egins on		2	, I	aı	nd has a d	lurati	ion until		4	2,0,	1.	

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5. Please	attach to the questionnaire:
The travel of	catalogs with the terms and conditions and price lists for the entire program.
Group orga	inisation chart incl. ALL group and associated companies.
The currer	t complete annual financial statement documents of the companies to be insured AND, in the case of a group of companies, the parent company of the group.
Business a	ssessment of the current financial year, as of the last quater before the planned start of the contract, also for the above-mentioned companies.
Liquidity p	lanning for the current and the coming calendar year - in detail, taking into account state aid and loans as an attachment.
Forecast fo	or the current financial year and the following year, also for the above-mentioned companies.
Evidence	of requested and received public immediate aid or interim aid, KFW loans or comparable outside capital, etc.
If bonds, de	ebentures, etc. were issued, please state the amount, term, amount of interest, type and amount of collateral, any covenants (also applies to promissory note loans).
other	
Place and date	Company stamp and signature
Please ret	turn this questionnaire to:
By email:	Mr. Matthias Backer matthias backer@zurich.com

cindy.fix@zurich.com

kevin.franke@zurich.com

aylin.suemnick@zurich.com

Ms. Cindy Fix

Mr. Kevin Franke

Ms. Aylin Sümnick

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