

2. Information about the economic situation:

Turnover in	<input type="text" value="2"/> <input type="text" value="0"/> <input type="text" value="2"/> <input type="text" value="2"/>	<input type="text" value="TEUR"/>	Tour operator turnover*	<input type="text" value="TEUR"/>	with PAX	<input type="text"/>
Turnover in	<input type="text" value="2"/> <input type="text" value="0"/> <input type="text" value="2"/> <input type="text" value="3"/>	<input type="text" value="TEUR"/>	Tour operator turnover*	<input type="text" value="TEUR"/>	with PAX	<input type="text"/>
Exp. turnover in	<input type="text" value="2"/> <input type="text" value="0"/> <input type="text" value="2"/> <input type="text" value="4"/>	<input type="text" value="TEUR"/>	Tour operator turnover*	<input type="text" value="TEUR"/>	with PAX	<input type="text"/>
Planned turnover in	<input type="text" value="2"/> <input type="text" value="0"/> <input type="text" value="2"/> <input type="text" value="5"/>	<input type="text" value="TEUR"/>	Tour operator turnover*	<input type="text" value="TEUR"/>	with PAX	<input type="text"/>
Turnover already backed by bookings	<input type="text" value="TEUR"/>					
Customer funds currently received	<input type="text" value="TEUR"/>		incl. vouchers in the amount of	<input type="text" value="TEUR"/>	with PAX	<input type="text"/>
Expected net income/loss in the current financial year	<input type="text" value="TEUR"/>					
Other income received according to attachment, e.g. interim financial aid or immediate assistance in the amount of	<input type="text" value="TEUR"/>					
Shareholders' equity last financial year	<input type="text" value="TEUR"/>		and expected in the current financial year	<input type="text" value="TEUR"/>		

* **Tour operator turnover:** Turnover from the sale of tourist services (travel package services/or linked travel arrangements (LTAs)).

There are shareholders receivables/liabilities with amount, term, interest rate and collateralisation, if not stated in the annual financial statements.

The shareholder/owner made private withdrawals/contributions in the amount of

Actual financial contributions of the shareholders in the current financial year

Type of contribution:

Planned financial contributions from the shareholders in the coming financial year

Type of contribution:

The company owns Ships, Buses, Aircraft and/or

The above-mentioned assets were secured as follows:

Type:

Term:

The following **bank lines and guarantee loans** exist:

Credit institution	Line TEUR	Utilisation TEUR	Value of Collateral TEUR	Type of Collateral*
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

* 1 = Blank, 2 = Lien on property, 3 = Security assignment, 4 = Subrogation, 5 = Counter-guarantee of , 6 = Other

There are medium and long-term **credits with a term** of more than 1 year:

Credit institution	Line TEUR	Utilisation TEUR	Value of Collateral TEUR	Type of Collateral*
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

* 1 = Blank, 2 = Lien on property, 3 = Security assignment, 4 = Subrogation, 5 = Counter-guarantee of , 6 = Other

The **borrowing** is for

The annual **interest expense** is ; annual **interest income** amounts to

In the next 12 months we are planning investments of: , for

% of the **investment volume** will be paid from our own resources, in addition, financing will be provided by

The following information and **explanations of individual items on the submitted balance sheets** are important for an accurate assessment of our company:

For the destination countries listed below in **no. 3** , , , , existing **currency risks**.

These are fully or partially secured by in the amount of

Currency risks in the destination countries , , , , are not secured, because

Over the past three years, currency gains/losses have been:

; ;

Profits were mainly generated in the following currencies . The following currencies led to currency exchange losses

3. Information about the trips:

The main destination countries are:

1.		with share of turnover	%	and PAX	
2.		with share of turnover	%	and PAX	
3.		with share of turnover	%	and PAX	
4.		with share of turnover	%	and PAX	
5.		with share of turnover	%	and PAX	

The **tour operator turnover (TEUR) incl. linked travel arrangements (LTAs) and the number of travelers** developed as follows in the last 12 months of the contract period after departure date:

Month	January	February	March	April	May	June	July	August	September	October	November	December
Turnover												
LTAs												
PAX												

The **tour operator turnover (TEUR) incl. linked travel arrangements (LTAs) and the number of travelers** will develop as planned from the start of the contract as follows:

Month	January	February	March	April	May	June	July	August	September	October	November	December
Turnover												
LTAs												
PAX												

Turnover spread:

%	on bus trips	with PAX		%	on ship trips	with PAX	
%	on train journeys	with PAX		%	on vacation rentals	with PAX	
%	on charter flights	with PAX		%	on other trips	with PAX	
%	on scheduled flights	with PAX		%	on	with PAX	

Highest travel price per person: EUR

Average travel price per person: EUR

Average travel time: Days

Average pre-booking time: Days

Amount of deposit in %: %

Final payment in days before departure: Days

We pay the service providers as follows: Payment before departure Payment after departure/after return Other

Explanations of the above information:

Are there fixed quotes? no yes, which:

Cancellable free of charge until Days before travel date yes no, under the following conditions:

Were there any changes to the previous year in terms of fixed quotas? no yes:

Are there any advance payments for hotels/entrance fees? no yes, in the amount of: EUR/Month

Are there guarantees for advanced payments? no yes, type of collateral:

4. Coverage information:

Current insolvency protection at:

Type and amount of the collateral deposit provided:

Notice of termination was given by the insurance provider as of: 2,0 .

Notice of termination was given by the company as of: 2,0 .

Has an application been rejected or accepted under aggravated conditions such as increased collateral deposits? yes no

Reason for rejection:

Difficult conditions:

The German Travel Insurance Fund has generated protectable turnover for your company in the amount of: TEUR

The collateral deposit communicated by the German Travel Insurance Fund amounts to % of the above turnover,

therefore, to a total amount of TEUR

Your contract with the German Travel Insurance Fund begins on 2,0 and has a duration until 2,0 .

5. Please attach to the questionnaire:

- The travel catalogs with the **terms and conditions and price lists** for the entire program.
- Group organisation chart incl. **ALL** group and associated companies.
- The current complete annual financial statement documents** of the companies to be insured **AND**, in the case of a group of companies, the parent company of the group.
- Business assessment of the current financial year**, as of the last quarter before the planned start of the contract, also for the above-mentioned companies.
- Liquidity planning** for the current and the coming calendar year - in detail, taking into account state aid and loans as an attachment.
- Forecast** for the current financial year and the following year, also for the above-mentioned companies.
- Evidence** of requested and received public immediate aid or interim aid, KfW loans or comparable outside capital, etc.
- If bonds, debentures, etc. were issued, please state the amount, term, amount of interest, type and amount of collateral, any covenants (also applies to promissory note loans).
- other

Place and date

Company stamp and signature

Please return this questionnaire to:

By email:

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Ms. Cindy Fix

Mr. Kevin Franke

Ms. Aylin Sümnick

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